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UNITED STATES OF AMERICA POSTAL REGULATORY COMMISSION WASHINGTON, DC 20268-0001

Annual Compliance Report, 2020

Docket No. ACR2020

CHAIRMAN'S INFORMATION REQUEST NO. 19

(Issued February 18, 2021)

To clarify the basis of the Postal Service's FY 2020 *Annual Compliance Report*, filed December 29, 2020,¹ the Postal Service is requested to provide written responses to the following questions. Answers should be provided to the individual questions as soon as they are developed, but no later than February 23, 2021.

Alternative Access

Please refer to the response to Chairman's Information Request No. 1, question 2, which contains retail revenue by channel for FY 2020.²

- a. Please provide the number of transactions for each channel. If these data are not available, please explain.
- b. Please provide the revenue by class for each channel. If these data are not available, please explain.
- c. Please explain how the data by channel are generated, with a focus on how the data for individual channels are identified and how overlap is avoided. For example, please explain whether any revenue generated at

¹ United States Postal Service Annual Compliance Report, December 29, 2020.

² Responses of the United States Postal Service to Questions 1-38 of Chairman's Information Request No. 1, January 19, 2021, question 2.

an SSK/APC or via "Click-N-Ship" can be included in the "Post Office Revenue" category.

- d. Please explain the type of channels that are included in the "Other" category.
- e. Please provide a further explanation of the "stamp sales by partners" category, explaining whether this category is limited to physical retail locations or also includes online sales.
- f. Please explain how PC Postage revenue and transactions are recorded separately from "Click-N-Ship" postage.
- g. Please provide the number of transactions and the revenue by product for the commercial PC Postage category.

By the Chairman.

Michael Kubayanda